

ACTUARIAL CONSULTANCY SERVICES

We believe that the quality of actuarial consulting services demands more than just technical expertise and the processing and preparation of valuations.

We want to advise you on the best direction for your requirements and goals. Working with you, we would take the time to fully understand your scheme, your long-term goals and the way you prefer to work with us.

We insist that our actuarial consultants bring additional expertise to projects and broad business viewpoints by:

- Ensuring a **thorough understanding of your needs and expectations**. You will not suffer from the 'house views' insisted upon by some of our competitors.
- Providing **clear, straightforward communication**. We place an emphasis on clear and concise communication. We avoid the use of jargon and do not produce superfluous reports.
- Our willingness to '**come off the fence**', offering clear advice and firm recommendations rather than just providing options.
- Always **delivering the best solution for you**, rather than the one that maximises our short term income. We want a long term relationship, always adding value so that you want to work with us year after year.
- Our **focus will always be on the end goal** and advice is always reviewed independently so we can take a step back and look at it from all angles

By providing our clients with a menu of optional additional services they can design a service that suits them. We have listed some of these optional innovations below:



Covenant Handbook

Bringing down the cost of evaluating the most significant risk to the scheme whilst encouraging greater understanding and cooperation between the Trustees and Company



Bespoke Modelling

It has never been more important to monitor the scheme funding position and be ready to make switches quickly. We work with our clients to design bespoke monitoring that takes into account their own specific circumstances.

Valuation Approach

Our approach to funding is not adversarial. We believe we can add value by helping the Trustees to devise and implement funding solutions which provide the best security for members, whilst not putting undue strain on the company - there are many options available besides straight cash funding.

Our Key Differentiators

By appointing Atkin you will enjoy direct access to our very experienced team – they will be your partners in addressing the challenges of managing a DB pension plan. The cornerstones of our services are:



Thinking Approach

We adopt a **thinking approach to avoid automations** which do not always increase efficiency and can easily lead to a key issue being overlooked.



Real Passion

Our staff have a **real passion for the job**, which we maintain by keeping them involved in all areas of the business to achieve a rounded approach to our advice.



Small scheme specialists

We **specialise in dealing with smaller plans** and has an unparalleled understanding of the problems they face.



Bespoke and personal service

We **focus on your specific circumstances** to avoid a one size fits all solution which is often incorrect.